

VALUATIONS

Whilst Stamp Collectors have many Stamp Catalogues showing all the stamps issued including the Dealers selling price, however no such catalogues on Postal History exist.

Some guides are available, but probably the best guide to value can be gleaned from Auction realizations, although this can be misleading, especially if there is only one person bidding.

It also appears that higher prices are obtained from "Named" Collections.

I found that prior to any major exhibition, exhibitors were looking for additional items to enhance their exhibit, and with competition, prices went higher.

Another factor is when buying direct from Dealers, you can guarantee that the true value is probably only 50%, if you wanted to sell it immediately, which is understandable, as even Dealers, have to make a profit to stay in business. Without Dealers there would be no value for our collectables!